Press Release
For immediate distribution

senseFly signs national distribution agreement with CartoCanada
Agreement with newly formed business entity comprised of Canada's two leading drone sales organizations

Raleigh, North Carolina, July 15, 2019 — senseFly, the global leader in fixed-wing drones, is excited to announce CartoCanada as its new Canadian distribution partner. The new business is the culmination of a merger of leading drone sales organizations, UKKO Canada, a division of Ag Business & Crop Inc., and the UAV division of Spatial Technologies. .

This new partnership will see CartoCanada become the national distribution partner for senseFly and Parrot drones in Canada, provide better service support and rental options to customers and help further grow the country's commercial drone industry.

"The grouping of our combined resources strengthens our commitment to clients with each partner focusing on what they do best," says Richard Andrews, President and CEO of CartoCanada. "At the end of the day, we want to make things better for our customers old and new, with two service stations in Alberta and Ontario, and by leveraging the unique strengths of both companies to provide them with the very best customer service and support."

With this new distribution agreement in place—and with offices in Calgary, Alberta and Palmerston, Ontario—CartoCanada becomes Canada's one-stop-shop for senseFly and Parrot drone solutions, providing additional resources to new and existing clients with expanded options to ensure their operations are fully supported both at a local and national level.

CartoCanada customers new and old will appreciate the combined expertise of Ag Business & Crop and Spatial Technologies. The former has been supplying agriculture and GIS expertise across Canada since 2010, while the latter has been the commercial GIS provider for Western Canada since 2013.

By joining forces, CartoCanada continues both firms' reputations of professionalism and customer service to clients, making senseFly drone solutions even more accessible to new and experienced users across Canada.

"The commercial drone industry is rapidly changing and by working together we're in an even stronger position to serve our clients," says Felix Weber, Vice President and CCO of CartoCanada Inc. "Both of our firms share a common philosophy of providing the best customer service possible, as well as having first-class options available to our RPAS/UAV users when and where they need it."

"As the global leader in fixed-wing drones, senseFly has a commitment to work with the very best, and this exciting new partnership exemplifies that," said senseFly General Manager, North America, Troy Hittle. "CartoCanada is a coming together of two of Canada's leading drone sales and service organizations, with years of expertise between them, and we couldn't be more thrilled to support them as they provide the best client service possible for senseFly solutions."

For more information about senseFly drones visit senseFly.com. To learn more about CartoCanada, visit www.CartoCanada.ca.

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About senseFly
At senseFly we believe in using technology to make work safer and more efficient. Our market leading, proven fixed-wing drone solutions simplify the collection and analysis of geospatial data, allowing professionals in surveying, agriculture, engineering and humanitarian aid to make better decisions, faster. Founded in 2009, senseFly is the commercial drone subsidiary of Parrot Group. For more information, go to www.sensefly.com.

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About CartoCanada
CartoCanada Inc. is committed to expanding and promoting senseFly drone/RPAS solutions across Canada. Our national service and support footprint, along with our unique combination of experience and expertise, makes us Canada's only 100% dedicated professional UAV solution company.

www.CartoCanada.ca

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